

Robert J. Lefebvre Jr.
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JOB OBJECTIVE

Director of Sam Houston Press at Sam Houston State University

SUMMARY OF QUALIFICATIONS

- Vast technical knowledge with 30 years of printing experience
- Self motivated with an innate desire for constant improvement
- Good leadership and team building skills
- Good at multitasking and overseeing multiple operations
- Highly skilled in budgeting, inventorying, purchasing, costing and pricing
- Good oral and written communication skills
- Experienced working with top executives and highly-educated people
- Extensive experience using Macintosh and PC Windows based software

EMPLOYMENT HISTORY

2003 to 2004 Champagne Fine Printing, Inc. 1130 Silber Road Houston, Texas 77055

Champagne is one of the premier commercial printers in Texas. A large of percentage of its business is producing high-profile printing such as annual reports, brochures, catalogs and direct mail pieces. Champagne is also a subsidiary of Mail-Well Corp. which is a business conglomerate of 60+ printing companies that are all part of a strategic acquisition program.

Position: sales representative

2001 to 2002 Lithoprint Company, Inc. 1825 IH-35 South Austin, Texas 78741

Lithoprint is a subsidiary of Wallace Company which has 45 premier printing and fulfillment facilities in major printing markets, nationwide. Lithoprint's primary business is producing high-quality print advertising and periodicals for the Austin area.

Position: sales representative

1987 to 2001 RJL Graphics, Inc. 911 West Anderson Lane, Suite 110 Austin, Texas 78757

RJL Graphics initially provided digital prepress services for the trade. Within a few years, RJL added digital printing (electronic publishing) and then large format (poster) printing capabilities. Later in 1999, RJL expanded once more

by adding full-service printing with the acquisition of 2 & 4-color offset presses and supporting bindery equipment.

Position: owner and president

1978 to 1987 Texas A&M University Printing Center College Station, Texas 77843

The Printing Center provides printing and procurement services for all parts of the Texas A&M University System in College Station.

Position: Printing Center Manager with direct management responsibility for the Printing Center and managerial oversight responsibility for an on-campus photographic lab and four (4) copying and duplicating services.

1972 to 1978 The Huntsville Item 1409 10th Street Huntsville, Texas 77340

The Huntsville Item is a daily newspaper and a subsidiary of the Hart-Hanks chain of newspapers. It also served as a central printing facility for seven neighboring weekly newspapers and large print-run circulars.

Positions: promoted from pressman, press foreman to production manger with management responsibility for typesetting, prepress, and press operations.

EDUCATION

Earned a Bachelor of Science degree with a major in Printing Management and minor in Business Administration from Sam Houston State University in Huntsville, Texas.

While attending college, I held offices in the PICA Club (for printing students) and Sigma Chi fraternity.

ADDITIONAL TRAINING

- Completed the Executive Development Seminar sponsored by Texas A&M University
- Completed the Dale Carnegie Management Seminar sponsored by The Huntsville Item
- Attended numerous management, sales and technical seminars conducted by the Graphic Arts Technical Foundation (GATF) and Printing Industries of America (PIA).

RELATED EXPERIENCE

- Served one year as president of the Austin chapter of Printing Industries of America.
- Served as host for the first annual meeting of the Texas Association of Colleges and University Printers (TACUP).
- Organized and led six different technical seminars in Austin which were attended by groups of 60 or more professional people.
- Wrote six newsletters promoting the services at R.J.L. Graphics and providing customers with helpful technical information.